



Below are a few points that can be referred to when responding to the qualification validation notice that you may have received.

Do:

- ✓ Respond with details about the month in question only.
- ✓ Include comprehensive explanation on the strategies and business practices adopted.
- ✓ Acknowledge the specific points highlighted in the communication.
- ✓ Provide a significant and verifiable list of customers (your own and contributing downlines) to validate the qualifying month (must contain name and valid contact number)
- ✓ Furnish customer sales receipts against retailing done in the specific month.
- ✓ Respond within the stipulated timeframe mentioned in the communication.
- ✓ In case of any delay, please inform your Account Manager or write back to the QVG team.

Don't:

- ✗ Include details of ADR/ADS in the customer list. Retailing of products must be to customers only. (PC sales only for the month in question can be considered)
- ✗ Provide a list of customers of crossline ADR/ADS.
- ✗ Share responses or customer lists given for earlier months.
- ✗ Present responses submitted by other ADS.
- ✗ Submit incorrect information.